



## **Maximizing The Business Value-4IT Resources Within Your Organization**

### **z/OS Software Cost Reduction Options - 3 July 2009**

In today's current economic climate with financial pressures and associated budgetary challenges, supplemented by the requirement to deliver higher levels of service for business applications, are there any options available to reduce z/OS software costs, while increasing functionality?

In conjunction with our partners, Value-4IT are offering several low-risk options that a customer can easily consider, without increased Capital Expenditure and therefore budgetary concerns, to reduce associated costs, both in the immediate and long-terms.

#### **Core z/OS Software Cost Reduction Option**

Are you concerned about your overall z/OS software costs or how to successfully deploy [VWLC \(Variable Workload License Charges\)](#) with "capped" software costs without impacting performance? In today's world of ever increasing Mainframe MSU/MIPS capacities and associated LPAR's, typically there is a significant amount of "White Space", namely unused Mainframe processor capacity, which can be under utilized, but is still impacting overall software costs, even with sub-capacity pricing variants. The [AutoSoftCapping \(ASC\)](#) solution from [zCOST Management](#) dynamically and seamlessly interfaces with z/OS and VWLC pricing mechanisms, introducing a "soft capping" technique, that safeguards the customer always knows how much their monthly VWLC software bill will be, while maximizing available MSU/MIPS usage to safeguard performance for mission critical Service Level Agreements (SLA's). In today's world of challenging economic times why not consider a solution that can reduce z/OS software costs, [is endorsed by IBM](#), with a monthly rental option deal, so you can reduce your Capital Expenditure, without the need for additional budget, and typically has an ROI of 6-9 months for perpetual licenses. AutoSoftCapping, safeguarding the right MSU's are in the right place, at the right time and for the right cost!

#### **JES Spool Management Software Cost Reduction Option**

Are you paying too much for your JES management software or do you require greater functionality? If you're currently using a JES management tool such as SDSF, why not review [\(E\)JES](#) from [Phoenix Software International](#). This high function product provides full functionality support for both JES2 and JES3 environments, and has been globally endorsed by IBM for superior JES3 management since the early 1990's. (E)JES has a workstation component, zIIP exploitation, an ISFCALLS REXX host command environment, and for JES2 environments is one-third the price of SDSF. Why not take a look at this cost-efficient highly functional JES management tool, deployed by many Global 1000 organizations. In today's world of challenging economic times, it makes sense to take advantage of our current offer, [1 year of \(E\)JES usage at no cost](#), based on a 5 year term deal, so you can reduce your Capital Expenditure, without the need for additional outlay with (E)JES. (E)JES, everything you ever wanted from SDSF - but for a fraction of the price...

#### **z/OS Storage Management Software Cost Reduction Option**

Are you paying too much for your z/OS storage management software and/or are you concerned about its overall functionality? If you're currently using a Catalog Management tool such as [Catalog Solution \(CSL\)](#) or [Catalog RecoveryPlus \(CR+\)](#) or a z/OS Batch Performance Improvement tool such as [Performance Essential](#), why not review the functionality of [T-REX](#) and [VELOCI-RAPTOR](#) from [Dino-Software](#). These high function products are brought to you by the original architects and developer's of the original VSAM Mechanic, Catalog Solution, VSAM Assist and Performance Essential utilities. These products were originally from Softworks and acquired by EMC in 2000. With higher-function and competitive pricing available, why not take a look at these superior tools. In today's world of challenging economic times we offer the opportunity to have more while paying less for T-REX and VELOCI-RAPTOR products from Dino-Software.

#### **Summary**

For more information on how we can help you reduce costs, please feel free to [Contact Us](#) for a no obligation discussion regarding your requirements. Thank you.