



Maximizing The Business Value-4IT Resources Within Your Organization

z/OS JES Management Software – 09 November 2011

Major Mainframe Users Continue to Choose (E)JES

What do a major insurance company, a major government agency and a major oil company have in common? They all switched to [\(E\)JES](#) and now wonder why they waited. So what are you waiting for?

(E)JES is Easy to Install

Our customers tell us they can get (E)JES installed in just a few hours with the easy-to-use installation REXX exec. A quick-start guide takes you through the process step by step.

(E)JES is Easy to Learn

(E)JES uses commands familiar to any SDSF and ISPF user. After watching the [10 Minute \(E\)JES Video Tutorial](#) and viewing the easy-to-use on-line help system, users will know how to use many of the powerful features not available in any other JES management tool.

(E)JES Benefits - It Pays to Switch

(E)JESCAS Multisystem Client/Server Request/Response Model stores data in local server's private area. Clients obtain directly from local server using AR mode without server involvement. Remote server exchange needed only if data is "old" and then only changed bytes are sent. The result is dramatic CPU savings with no observable delay.

(E)JES significantly exploits zIIP Processors. CPU cycles consumed on zIIP don't count towards pricing by IBM WLC and ISV's like [Phoenix Software International](#) that provide Sub-Capacity pricing. zIIP's are often underutilized so there is less contention and processor delay. zIIP's run full speed, typically faster than CP's on smaller, Sub-Capacity System z models.

New JES2 customers pay only 1/3 the price for (E)JES that they are currently paying for SDSF.

Switching to (E)JES - A Small First Step for Reducing z/OS Software Costs?

A 1000 MSU zSeries customer could save ~£20,000 (VWLC) or ~£33,000 (PSLC) per annum by switching from SDSF to (E)JES. These costs savings require no capital expenditure from the customer, as (E)JES costs are less than SDSF, and with a 60 day free trial, the customer can run (E)JES in parallel with SDSF, until switching over to (E)JES. These cost savings delivered by (E)JES could be used to fund a [zIIP speciality engine](#), where zIIP usage could reduce General Purpose (GP) CPU (MIPS/MSU) usage by ~5-10%. Optionally (E)JES cost savings could be used for [Tivoli Asset Discovery for z/OS \(TADz\)](#) deployment, to optimize Software Asset Management processes, and thus reduce zSeries TCO, et al..

So why wouldn't you switch to (E)JES, to easily optimize zSeries resources and reduce TCO?

Summary

Learn more at our [\(E\)JES Product Portal](#), download an [\(E\)JES vs. SDSF Comparison White Paper](#), view the [\(E\)JES Flash Overview](#) or learn more about the [\(E\)JES Workstation Component](#).

For more information regarding the (E)JES solution, please feel free to [Contact Us](#) for a free (E)JES 60 Day Trial and a no obligation discussion regarding your requirements. Thank you.

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Customer Quotations

"(E)JES has a lightweight code solution to access the JES spool from batch through a richly functional REXX API saving many hours of programming effort."

"...a small team of systems programmers set out to do a thorough testing with both systems, trying to use the options and features available in as many ways as we could figure out. And as a result of this, we wrote a very straightforward memo to our management, stating that (E)JES is much better product than SDSF..."

"(E)JES is simply GREAT! It beats the pants off of SDSF!"

"We've been testing (E)JES for JES2 and it looks OUTSTANDING!"

"Great tool!"

"We haven't found anything that other similar products did that (E)JES can't do better."

"I really think you have a good product here in (E)JES Workstation and I appreciate its being available."

"Good folks! Great product! Great support!"

(E)JES is the only JES3 System Management utility endorsed and recommended by IBM for their world-wide JES3 customer base.

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